

Cost & Size Comparisons  
For New Manufactured  
Homes & New Single-Family  
Site-Built Homes  
(2001-2007)



Year	2001	2002	2003	2004	2005	2006	2007
<b>New Manufactured Homes</b> (Including typical installation cost)							
(All Homes)							
Average Sales Price	\$48,900	\$51,300	\$54,900	\$58,200	\$62,600	\$64,300	\$65,100
Average Square Footage	1,545	1,590	1,620	1,625	1,595	1,605	1,595
Cost Per Square Foot	\$31.65	\$32.26	\$33.89	\$35.82	\$39.25	\$40.06	\$40.82
Single-Section							
Average Sales Price	\$30,400	\$30,900	\$31,900	\$32,900	\$34,100	\$36,100	37,200
Average Square Footage	1,115	1,125	1,100	1,090	1,085	1,105	1,095
Cost Per Square Foot	\$27.26	\$27.47	\$29.00	\$30.18	\$31.43	\$32.67	\$33.97
Multisection							
Average Sales Price	\$55,200	\$56,100	\$59,700	\$63,400	\$68,700	\$71,300	\$74,100
Average Square Footage	1,695	1,710	1,735	1,745	1,720	1,745	1,775
Cost Per Square Foot	\$32.57	\$32.81	\$34.41	\$36.33	\$39.94	\$40.86	\$41.75
<b>New Single Family Site-Built Homes sold (house and the land sold as a package)</b>							
Average Sales Price	\$213,200	\$228,700	\$246,300	\$274,500	\$297,000	\$305,900	\$313,600
Less Land Price	-49,056	-54,560	-62,929	-73,082	-78,219	-79,973	-84,268
Price of Structure	\$164,144	\$174,140	\$183,371	\$201,418	\$218,781	\$225,927	\$229,332
Average Square Footage	2,282	2,301	2,315	2,366	2,414	2,456	2,479
Cost Per Square Foot	\$71.93	\$75.68	\$79.21	\$85.13	\$90.63	\$91.99	\$92.51

Source: U.S. Department of Commerce, Bureau of the Census

Manufactured  
Home Shipments

Year	2001	2002	2003	2004	2005	2006	2007
Total	193,120	168,489	130,815	130,748	146,881	117,373	95,769
Single	48,924	37,156	26,202	33,965	52,027	33,033	30,729
Multi	144,196	131,333	104,613	96,783	94,854	84,340	65,040
Estimated Retail Sales (billions)	\$9.5	\$8.6	\$7.2	\$7.7	\$9.2	\$7.5	\$6.2